



JOB POSTING

Position: Landscape Management (Maintenance) Services Salesperson

Job Summary:

The purpose of this position is to successfully fulfill our company mission in the specific role of producing profitable landscape management (maintenance) sales. Full time preferred – part time would be considered.

Responsibilities:

Within the parameters of our principles and values to:

- 1) Cultivate relationships with new and existing Clients, which result in profitable sales.
- 2) Produce exceptional and innovative solutions to Client problems.

Key Accountabilities:

This position requires wise and thoughtful decisions to be made on behalf of and in the best interest of the shareholders of the Company. At this time, this position reports directly to the Company President.

Specific accountabilities include:

- 1) fulfill the company mission through our principles and values
- 2) meet or exceed sales and profitability goals
- 3) safe, innovative and effective professional solutions
- 4) accurate estimating and contract writing for profitability and contract fulfillment
- 5) interdepartmental communication to confirm accurate contract fulfillment and Client satisfaction

Educational and Experience Requirements:

Minimum 3 years proven and successful sales experience in landscape management required. Bachelor degree with an emphasis in landscape management (maintenance) services preferred. Applicants with different or less college experience may apply, but must possess strong sales record and proven landscape maintenance experience.

Compensation:

Commission based on sales. Salary base is available if added administrative (overhead) responsibilities are taken on. Other compensation methods are negotiable. Benefits available and will be outlined during interview process.

Apply by: email resume to jobs@cornerstone-landscape.com

cultivating relationships through landscapes[®]

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